

Catalogue of business cooperation profiles of Ukrainian companies representing agrifood sector



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Business support organizations, organizers of the Roadshow:

Donetsk Chamber of Commerce and Industry

Chamber of Commerce, Industry, Services and Shipping of Seville (Spain)

EU-Ukraine business cooperation opportunities

The Deep and Comprehensive Free Trade Agreement between The EU and Ukraine entered into force on 1 January 2016, as part of their broader Association Agreement (AA). The rest of the Association Agreement, containing political and cooperation provisions, has already been provisionally applied since November 2014.

TRADE PICTURE

The EU is Ukraine's largest trading partner, accounting for more than a third of its trade. It is also its main source of Foreign Direct Investment.

Main Ukraine exports to the EU: raw materials (iron, steel, mining products, agricultural products), chemical products and machinery.

Main EU exports to Ukraine: machinery and transport equipment, chemicals, and manufactured goods.

Given Ukraine's industrial potential, the DCFTA provides an opportunity to make the country more competitive and diversify its exports.

EU AND UKRAINE

The AA/DCFTA aims at boosting bilateral trade in goods and services between the EU and Ukraine by progressively cutting tariffs and by aligning Ukraine's rules with the EU's in selected industrial sectors and for agricultural products.

In the DCFTA Ukraine has committed itself to harmonize a large number of rules, norms and standards in a number of trade-related areas with those of the EU. These areas are competition, public procurement, trade facilitation, protection of intellectual property rights and trade-related energy aspects, including on investment, transit and transport.

Since 1993 Ukraine has also benefitted from the EU's Generalized System of Preferences (GSP). In 2013, more than 70% of Ukrainian exports to the EU of machinery and mechanical appliances, plants, oils, base metals, chemicals and textiles benefitted from GSP preferential tariffs.

The main objectives of East Invest SMEs Roadshow to Spain

The Roadshow to Seville is targeted to assist SMEs delegation from Ukraine, Moldova and Armenia, including agri-food producers to improve their production technologies and processes, explore potential partnerships and create meaningful networking with Spain agri-food production companies.

The agriculture & food sector is well-established in Andalusia and comprises more than 5,400 food & beverage manufacturing companies that employ around 50,000 people and generate revenues in excess of €13 billion. It is therefore one of the most important industrial sectors in Andalusia, making the region the second most important Spanish agriculture & food region. This creates a huge pool of talent, expertise and business opportunities for new investors. Andalusia's agriculture & food sector represents an international benchmark, for example, in technologies for the olive and olive oil industries. The region is furthermore the global leader in strawberry production and leads the European Union in terms of fruit and vegetable production. Major industry players in Andalusia include Cargill, Danone, Heineken, Kraft Foods and Sovena.

Andalusia is also a world reference for intensive farming, genetic engineering, integral water cycle technologies, hydroponic crops and agricultural plastics. The region leads Spain in ecological products as well as in functional foods. The increasing interest in functional foods shown by Spanish consumers has led to high growth rates in the sector compared to traditional foods. Both the Andalusian government as well as the industry has invested substantially in this sector, with functional foods research receiving a share of almost 40% of the combined public and private investment in biotechnology over the past years in Andalusia.

The region offers a large network of technological spaces and infrastructure specialized in the agriculture & food industries, such as the Geolit Science & Technology Park in Jaen, the Agroindustrial Park in Jerez and numerous technology centres focused on agro-industrial R&D.

The main objectives of East Invest SMEs Roadshow to Spain

The main objectives of East Invest SMEs Roadshow to Spain:

- Familiarization with vegetable production technologies successfully implemented in Spain
- The use of modern technologies in greenhouse vegetable production;
- Irrigation & fertilization practices, and efficient energy and water management;
- Soil care and fertilizer applications;
- Effective natural protection against hazardous insects;
- Efficient harvest & post-harvest practices;
- Marketing of vegetable products in domestic & international markets;

The Roadshow will include visits to major Spanish organizations, farms, greenhouses and cooperatives related to the interests of participated SMEs from Ukraine, Moldova, Armenia. During all these visits special attention will be paid to various aspects to the whole value chain, in such a way that participants gain a good understanding of sustainable production technologies, which can be further implemented in the businesses of local agro-producers.

LLC «RUTA-PLUS»

CONTACT INFORMATION

Address: Donetsk region,
settlement Kryvorizhzhya,
Radyans'ka str., 85030 Ukraine

Phone: +38 (067) 628-11-11

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TYPE OF COMPANY: Limited Liability
Company

FIELD OF ACTIVITY: Production

Sector of activity:

Agribusiness

Company profile:

Growing of cereals and industrial crops: wheat, barley, oats, peas, canola, corn, sunflower

Cooperation proposal:

1. We are looking for new technologies of caring for the soil and the use of fertilizers for better harvests;
2. We are interested in studying the experience of Spanish companies in marketing of agricultural products;
3. We are interested in the technologies of cheeses from goat milk.



«SV-TREID» LTD



CONTACT INFORMATION

Address: 44, Rechnaya Str.
Volodarskoye,
Donetsk region, 87000

Phone: +38 (050) 600-45-40;
+38 (097) 289-66-61

E-mail: ltsvtreid@gmail.com

Homepage: <http://sv-treid.com.ua>

TYPE OF COMPANY: Ltd.

FIELD OF ACTIVITY: Export and import
of agricultural
products,
production, trade.

Sector of activity:

Agribusiness

Company profile:

«SV-Trade» is a modern export-oriented company with own agro-production facilities. The main products for export: wheat, barley, sunflower seeds, corn, fuel pellets.

Cooperation proposal

Export of agricultural products and fuel pellets, cooperation in the production of biodiesel, search for partners, joint production, search for investors for the upgrading of the plant of organic fertilizers production.



Private Farm «Mercury»

CONTACT INFORMATION

Address: 84444, Donetsk region,
krasniyLiman, v. Rubcy, Rechnaya str. 2,
84411 Ukraine

Phone: +38 (050) 611-65-49

E-mail: naznata62@mail.ru

TYPE OF COMPANY: Private Farm

FIELD OF ACTIVITY: Production

SECTOR OF ACTIVITY:

Agribusiness.

COMPANY PROFILE:

Farm “Mercury” is specialized in growing of grains agricultural products (except rice), raw tobacco, seeds and growing vegetables

COOPERATION PROPOSAL:

We are interested to learn the best practices and technologies to cultivate on our land the following agricultural products: winter wheat, spring barley, sunflower oil seeds.

Our interest is to be acquainted with modern technologies in greenhouse vegetable production successfully used in Spain.

We are ready for technological cooperation with Spanish companies.



LLC «Agrocompany «Karavai»

CONTACT INFORMATION:

Address: Zhovtneva str. 14, Vil. Shahove,
Dobropillya distr., Donetsk region
Ukraine, 85050

Phone: +38 (050) 181-93-84

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TYPE OF COMPANY: Limited Liability
Company

FIELD OF ACTIVITY: Production

SECTOR OF ACTIVITY:

Agribusiness

COMPANY PROFILE:

Our company is specialized in growing grains agricultural products (wheat, barley and other) and sunflower oilseeds

COOPERATION PROPOSAL:

- We want to find best practices and technologies to cultivate on our land the following agricultural products: winter wheat, spring barley, sunflower oil seeds.
- We are interested in transfer of technologies for efficient harvest & post-harvest practices, soil care and fertilizer applications.
- We are interested in modern technologies in greenhouse vegetable production successfully used in Spain



PE «KOMUNGOSP»

CONTACT INFORMATION:

Address: Shchevchenko street, 33
settlement Rubtsi, Donetsk region,
Ukraine, 84411

Phone: +380954052376

E-mail: amalgamik@gmail.com

TYPE OF COMPANY: Private enterprise

FIELD OF ACTIVITY: Production

SECTOR OF ACTIVITY:

Agribusiness

COMPANY PROFILE:

PE «Komungosp» specialized in growing of cereals, legumes and oilseeds, breeding cattle dairy breeds, pigs, sheep and goats, Wholesale of dairy products, eggs, food oils and fats

COOPERATION PROPOSAL:

1. We want to find buyers of our agricultural products. Our goods: winter wheat, spring barley, sunflower oil, honey and fuel pellets.
2. We provide commission service for companies who want to import agricultural products from Ukraine.
3. We are looking for new technologies and solutions for the land cultivation and crops treatment, also the technologies for dairy factories.





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Donetsk CCI is a non-profit, a self-governing organization, which unites businesses of all types of ownership on voluntary basis. The DCCI unites 923 members (90% are SMEs).

Mission of the Chamber: improving the competitiveness of entrepreneurs via range of services and representation of their interests at the regional and national levels.

The values of Donetsk CCI: intellectual potential, unicity, confidence, independence, stability and consistency, patriotism, social responsibility.

Donetsk CCI provides practical assistance to entrepreneurs in their trade and economic operations in the domestic and foreign markets, promotes export of Ukrainian goods and services, provides a wide range of professional services for SMEs. The main partners of Donetsk CCI are legal entities and citizens of Ukraine registered as entrepreneurs, professional associations, government bodies, academic institutions and others.

Donetsk CCI has been working during past four years under the program of export support for entrepreneurs with focus on EU market. As a result we have experts certified by the Eurochambres (Belgium) and GIZ (Germany), we have practical experience of assistance of SMEs in the process of foreign trade activity.

Donetsk CCI actively works to develop export support “turn-key” services, trainings for SMEs on international trade issues (International Trade Skills School), digital resource for export support Export-ua.com. All these directions were developed under the East Invest project (2011-2014) and serve now as strong and sustainable basis for further work.

Donetsk CCI has 3 branches in the towns of the Donetsk region (Bachmut, Kramatorsk, Mariupol), three customs terminals (Kramatorsk, Slavyansk and Kostiantynivka). Donetsk CCI has on its board 129 employees, including the people who works in Donetsk CCI branches. In August 2014, due to the ATO (anti-terrorist operation) on Donbass we had to evacuate our organization to Kramatorsk, re-register there, and actively continue its activities on the territory controlled by Ukraine. 35 of Donetsk CCI staff members moved to Kramatorsk and left to work out of 170 people who worked in Donetsk.

CONTACT INFORMATION

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DESCRIPTION

Seville Chamber of Commerce, Industry and Navigation was created in 1886 to defend the general interests of its members and work for the common good of commerce, industry and the shipping sector.

The Chamber of Commerce of Seville has been established by Law as an advisory body to collaborate with Public Authorities, to which they represent the general interest of companies. The Chamber of Commerce of Seville promotes business development, entrepreneurship, internationalization and innovation through several services and activities. The Chamber of Seville works in close cooperation with the Regional Government of Andalusia on employment services and it has a wide training programme with different courses addressed to entrepreneurs, professionals, employees and unemployed.

The Chamber of Commerce of Seville is associated at different levels with international, national and local level (Eurochambres, Global Chambers Platform, ASCAME, Spanish High Council of Chambers, Andalusian Council of Chambers, etc.) and has a huge experience managing and implementing international projects, having an important network of partners in Europe and the world

CROSS-SECTORAL REPRESENTATION OF BUSINESSES

Seville Chamber of Commerce is an organisation that groups together economic operators from all sectors of activity.

All companies, both from Spain and abroad, operating within the Chamber's area of influence can become members.

We represent approximately 200.000 companies (including the self-employed, entrepreneurs, small and medium-sized enterprises and corporations) from the city of Seville and the outlying areas of the Province.

ADVOCACY AND PROMOTION OF BUSINESSES

Seville Chamber of Commerce is a representational institution that guarantees the promotion of economic and business activity and sustainable local development.

Official Chamber of Commerce, Industry, Services and Shipping of Seville (Spain)



Its function is to defend general business interests and organise events that encourage business competitiveness.

COLLABORATION WITH ADMINISTRATIONS

As an advisory body and collaboration with public administrations, Seville Chamber of Commerce collaborates with public administrations and has remits and administrative public functions attributed to it by law, independently of those delegated to it by public authorities.

ACTIVITIES

There are many activities that the Chamber of Commerce of Seville is implementing to contribute to the economic development in the province of Seville:

- Entrepreneurship promotion.
- SMEs Internationalisation.
- International cooperation: economic development projects, internationalisation, entrepreneurial spirit, training, new technologies, transport and logistics, energy and environment, policy development and effectuation, mobility programmes, etc.
- Business assesment.
- Innovation and technology.
- Education and training.
- Business representation.
- Cooperation in the ellaboration of new regional and European policies and programmes.



This publication has been produced with the financial assistance of the European Union. The contents of this document are the sole responsibility of Donetsk Chamber of Commerce and can under no circumstances be regarded as reflecting the position of the European Union.

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